

# RemPhos, lighting on target. A NEW LOGO. A NEW FOCUS.

WE ARE PROUD TO ANNOUNCE OUR NEWLY DESIGNED LOGO, RE-DEFINED PERSONALIZED CUSTOMER SERVICE APPROACH AND STRATEGIC FUTURE PRODUCT ROAD MAP.

With an expanding and energized Team, we can offer you, our partners, retrofit lighting solutions with lower cost, more valuable features, improved performance, environmental sustainability, and long term reliability. Use RemPhos on all your projects for an efficient, smarter, on time, on budget solution.



Our previous logo connected us to our roots. Developing remote phosphor LED lighting for our first customer OSRAM Sylvania. The "o" in RemPhos, symbolized remote phosphor technology (the blue dot in the center is the blue LED diode, the orange dots are the phosphor and the white dots along the perimeter are the resulting white emitted light).

Our new logo connects us to our future. On target in every area that we feel is important to our employees, customers and the world: RemPhos: lighting on target.



## INTRODUCING 4 NEW REMPHOS PRODUCT CATEGORIES

RemPhos  
Core

- ⦿ **PRO** REMPHOS PROFESSIONAL RPT-P  
Top of the line performance with state of the art features – for the ESCO professional
- ⦿ **BASE** REMPHOS BASE RPT-B  
Traditional RemPhos high quality and performance with basic features – for ESCO's and End Users
- ⦿ **SUPPLY** REMPHOS SUPPLY RPT-S  
Value driven portfolio of products sourced and supported by RemPhos
- ⦿ **CUSTOM** REMPHOS CUSTOM RPT-C  
Usually one time event driven



# RemPhos Family Comparison Guide

## Family

	PRO	BASE	SUPPLY	CUSTOM
INITIAL PURCHASE COST	\$\$	\$	\$	TBD
OPERATING ENERGY USAGE COST 1	\$	\$\$	\$\$\$	TBD
MAINTENANCE COSTS OVER TIME 2	\$	\$\$	\$\$\$	TBD
DESIGNED BY	REMPHOS	REMPHOS	PARTNER	REMPHOS OR PARTNER
MANUFACTURED BY	REMPHOS	REMPHOS	PARTNER	REMPHOS OR PARTNER
WARRANTY	10YR	5YR	5YR	5YR
L70 LIFETIME	>100,000HRS	>50,000HRS	>30,000HRS	TBD
EFFICIENCY (LPW)	HIGHEST POSSIBLE	MEDIUM	LOW TO MEDIUM	TBD
DLC PREMIUM LISTED (IF APPLICABLE)	⊙	—	—	—
DLC STANDARD LISTED (IF APPLICABLE)	—	⊙	TBD	—
ENERGY STAR LISTED (IF APPLICABLE)	⊙	⊙	TBD	—
UL LISTED	⊙	⊙	⊙	TBD
FCC COMPLIANT	⊙	⊙	⊙	⊙
ROHS COMPLIANT	⊙	⊙	⊙	⊙
OPTIONAL FLEXWATT (UP TO 4 WATTAGES)	⊙	—	—	—
OPTIONAL FLEXCOLOR (UP TO 3 CCTS)	⊙	—	—	—
OPTIONAL INTEGRATED HIGH/LOW MOTION SENSOR	⊙	—	—	TBD
OPTIONAL INTEGRATED DAYLIGHT SENSOR	⊙	—	—	TBD
OPTIONAL REMOTE CONTROL TO COMMISSION SENSOR	⊙	—	—	TBD
10V DIMMING STANDARD	⊙	—	—	TBD
COMPATIBLE WITH IOT DEVICES & WIRELESS NETWORKING 3	⊙	—	—	TBD
OPTIONAL TRIM STYLES & COLORS	⊙	⊙	—	TBD
ABILITY TO CUSTOMIZE PRODUCT SPECS	⊙	—	—	⊙
BAA (BUY AMERICA ACT) SECTION 1605 COMPLIANCE OPTIONAL	⊙	⊙	—	TBD

on ⊙ IN-STOCK OR < 4 WEEK LEAD-TIME	⊙	⊙	⊙	TBD
on ⊙ 90 DAY, "TRY BEFORE YOU BUY" SAMPLE POLICY	⊙	⊙	⊙	TBD
on ⊙ WORLD-CLASS TECHNICAL SALES SUPPORT	⊙	⊙	⊙	⊙
on ⊙ SITE VISITS AND AUDIT SUPPORT	⊙	⊙	⊙	⊙
on ⊙ AFTER SALES WARRANTY SUPPORT	⊙	⊙	⊙	⊙
on ⊙ PORTION OF PROFITS GO TOWARDS PHILANTHROPY 4	⊙	⊙	⊙	⊙

#### FOOTNOTES

- 1) Assumed that more efficient (higher LPW) products will use less energy, and therefore have lower kWh run costs
- 2) Assumed that the longer warranty and L70 lifetime will provide less maintenance and replacements over time
- 3) Contact us for details on compatibility with various wireless and IoT network partners
- 4) See website details for our philanthropic efforts